UNREDACTED REBUTTAL TESTIMONY

of

Dianna Hathhorn Accountant

Accounting Department
Financial Analysis Division
Illinois Commerce Commission

Request for Increase in Gas Rates

MidAmerican Energy Company

Docket No. 01-0696

April 30, 2002

Staff

01-0696 7 E

5/4/02

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TABLE OF CONTENTS

Witness Identifica	tion	
Purpose of Testim	ony	
Revenue Require	ment Schedules	4
Uncontested Adju	stments	
	entive Compensation Expense	
	SCHEDULES	
Schedule 7.1 - Schedule 7.2 - Schedule 7.3 - Schedule 7.4 - Schedule 7.5 - Schedule 7.6 -	Statement of Operating Income with Adjustments Adjustments to Operating Income Rate Base Adjustments to Rate Base Interest Synchronization Adjustment Gross Revenue Conversion Factor	

1	<u>Witn</u>	ess Identification
2	Q.	Please state your name and business address.
3	A.	My name is Dianna Hathhorn. My business address is 527 East Capitol Avenue,
4		Springfield, Illinois 62701.
5		
6	Q.	Have you previously filed testimony in this proceeding?
7	A.	Yes, my direct testimony is ICC Staff Exhibit 1.0.
8		
•	Disam	and of Tantimon
9 10	Q.	ose of Testimony What is the purpose of this testimony?
11	Α.,	I am presenting the rebuttal Staff revenue requirement schedules based upon
12		MidAmerican Energy Company's ("MEC" or "Company") rebuttal testimony.
13		These schedules are based upon the positions of MEC in its rebuttal testimony,
14		and Staff's adjustments thereto.
15		
16		I am also presenting testimony concerning operator qualification plan expense
17		and incentive compensation expense.
18		
19	Q.	Are you sponsoring any schedules with your testimony?
20	A.	Yes. I prepared the following schedules for the Company, which show data as
21		of, or for the test year ending December 31, 2000:
22	<u>R</u>	evenue Requirement Schedules
23		Schedule 7.1 - Statement of Operating Income with Adjustments

24		Schedule 7.2 -	Adjustments to Operating Income
25		Schedule 7.3 -	Rate Base
26		Schedule 7.4 -	Adjustments to Rate Base
27		Schedule 7.5 -	Interest Synchronization Adjustment
28		Schedule 7.6 -	Gross Revenue Conversion Factor
29			
30 31	<u>Reve</u> Q.	nue Requirement Scl Please describe Sc	hedules hedule 7.1, Statement of Operating Income with Adjustments
32	A.	Schedule 7.1, is the	same as ICC Staff Exhibit 1.0, Schedule 1.1, described on
33		pages 4 and 5 of IC	C Staff Exhibit 1.0, except that it incorporates the Company
34		rebuttal position from	m Exhibit RRT-2, as well as Staff's rebuttal positions.
35			
36	Q.	Please describe Scl	nedule 7.2, Adjustments to Operating Income.
37	A.	Schedule 7.2 identif	ies Staff's adjustment to Operating Income. The source of
38		each adjustment is	shown in the heading of each column. Column (I) is carried
39		forward to Schedule	7.1, Column (C).
40			
41	Q.	Please describe Sci	nedule 7.3, Rate Base.
42	Α.	Schedule 7.3 is the	same as ICC Staff Exhibit 1.0, Schedule 1.3 described on
43		page 5 of ICC Staff	Exhibit 1.0, except that it incorporates the Company rebuttal
44		position from Exhibit	RRT-2, as well as Staff's rebuttal positions.
45			
46	Q.	Please describe Sch	nedule 7.4, Adjustments to Rate Base.

47	A.	Schedule 7.4 identifies Staff's adjustments to rate base. The source of each
48		adjustment is shown in the heading of each column. Column (I) is carried
49		forward to Schedule 7.3, Column (C).
50		
51	Q.	Please describe Schedule 7.5, Interest Synchronization Adjustment.
52	A.	Schedule 7.5 uses the same concept as ICC Staff Exhibit 1.0, Schedule 1.5. The
53		theory is discussed on ICC Staff Exhibit 1.0, page 6.
54		
55	Q.	Please describe Schedule 7.6, Gross Revenue Conversion Factor.
56	A.	Schedule 7.6 uses the same concept as ICC Staff Exhibit 1.0, Schedule 1.6. The
57		theory is discussed on ICC Staff Exhibit 1.0, pages 6 and 7.
58		
50	Unco	ntested <u>Adjustm</u> ents
59 60	Q.	What is your understanding of the Company's position with regard to Staff
61		adjustments presented in direct testimony?
62	A.	Based on review of Company rebuttal testimony, the Company has no objection
63		to several Staff adjustments (Tunning Rebuttal, page 2):
64		Sponsored by myself in ICC Staff Exhibit 1.0:
65		Rate Case Expense, Schedule 1.8
66		Working Capital-Real Estate Taxes, Schedule 1.9
67		Working Capital-Materials and Supplies, Schedule 1.10
68		ICC Taxes, Schedule 1.11
69		Club Dues and Memberships, Schedule 1.14
-		

70	Douglas Building Sublease, Schedule 1.15
71	Sponsored by Staff witness Sant in ICC Staff Exhibit 2.0:
72	Uncollectibles Expense, Schedule 2.1
73	Invested Capital Tax, Schedule 2.2
74	Sponsored by Staff witness Bowers in ICC Staff Exhibit 3.0:
75	Customer Advances, Schedule 3.1
76	Customer Deposits-Rate Base, Schedule 3.2
77	Budget Plan Balances, Schedule 3.3
78	Customer Deposits-Expense, Schedule 3.4
79	Because the Company has reflected these adjustments in its rebuttal revenue
80	requirements, the adjustments are not repeated in my schedules. I also am not
81	opposing the Company's update to its Health Care Benefits pro forma adjustment
82	(Tunning Rebuttal, page 3), which adjusts my Schedule 1.13, and I agree with
83	the Company's correction to the presentation of the Customer Deposits-Expense
84	adjustment (Tunning Rebuttal, page 4).
85	
86	In summary, Staff's beginning rebuttal rate base numbers agree with those
87	presented by the Company in its rebuttal Exhibit RRT-2, Schedule 2, column (4)
88	and Staff's beginning rebuttal operating expenses agree with Exhibit RRT-2,
89	Schedule 4, column (4). Therefore, Staff's rebuttal schedules reflect only
90	contested issues.

91

opinion on any of your remaining contested adjustments from direct testimony? 93 Yes. The Company presented information related to my adjustment for operator 94 Α. qualification plan expenses, Schedule 1.7. MEC presented an updated data 95 request response related to the costs to date for the project. From reviewing this 96 response and re-reviewing the Company's workpaper RRT/T, I now realize that 97 the Company did not include 2003 costs in its adjustment. Therefore my 98 adjustment is no longer necessary, and my Schedule 7.1 has been changed 99 100 accordingly.

Has the Company presented information that has caused you to change your

101

102

Q.

92

Adjustment for Incentive Compensation Expense

- Q. The Company states that if it is allowed to only recover the base salary portion of 103 employee compensation, it will not be allowed to recover the fair market costs of 104 attracting and retaining its employees (Sammon Rebuttal, pages 2-3, lines 33-105 36). Further, MEC states it developed its assessment of labor market average 106 wages from relevant survey sources and that it recently compared its total cash 107 compensation to labor market averages (Sammon Rebuttal, page 6, lines 104-108 110 and page 7, lines 134-138). Does your adjustment take the Company's 109 position into account? 110
- 111 A. No, the premise of the Company's position is flawed, as my adjustment is not
 112 based upon MEC's compensation as compared to market (Staff Response to
 113 MEC Data Request MES-8). As my direct testimony indicates, my adjustment is
 114 necessary because the incentive compensation plan ("ICP" or "Plan") goals are

contrary to ratemaking theory since the financial goals primarily benefit shareholders, not ratepayers; some of the corporate goals have little or no direct benefit for Illinois gas jurisdictional ratepayers; some of the corporate goals relate to political activities, recovery of expenses for which is expressly barred under Section 9-224 of the Public Utilities Act; and the individual goals represent an incentive for employees to perform normal routine duties. Also, there is no ratepayer protection in the event the goals are not met; even if no cost were incurred by the Company, ratepayers still would fully fund the ICP. Finally, the ICP is discretionary; and the Company has not presented evidence that the ICP benefits Illinois gas ratepayers (ICC Staff Exhibit 1.0, pages 15-16, lines 334-348).

Because of the plan deficiencies described above, it is of no consequence whether or not MEC's plan produces labor market wages. The question is, which party – the shareholders, the ratepayers, or both – should be responsible for funding the ICP expense. Due to the ICP's shortcomings described above and at further length in my direct testimony, the ratepayers should not be funding the plan.

Q.

Did you review the surveys and compensation comparisons the Company references (Sammon Rebuttal, page 6, lines 104-110 and page 7, lines 134-138)?

137 A. Yes, in response to Staff Data Request DLH-16.02, the Company provided for
138 my review 16 year 2000 and 18 year 1999 compensation surveys, which mostly
139 surveyed non-regulated companies. In response to Staff Data Request DLH140 16.01, the Company provided its cash compensation comparison to market.
141 However I could not verify from the surveys nor the companison the Company's
142 claim that it will not recover labor market wages if my adjustment is adopted by
143 the Commission.

144

145

146

147

148

- Q. With respect to quantifiable cost savings related to the ICP, the Company states it expects that "over time" individual goals will lead to productivity gains and more efficient operations (Sammon Rebuttal, page 12, lines 239-243). Does the Company provide sufficient support for its position?
- I do not believe so. One wonders how much "time" is necessary, since the 149 Company has had an ICP in place since 1997 (Sammon Rebuttal, page 9, lines 150 175-182), yet still cannot produce evidence of such gains, savings, and 151 efficiencies. The Company states that its ICP has resulted in cost containment. 152 expense reductions, and customer service improvements (Sammon Rebuttal, 153 154 page 3, lines 43-45) but cannot produce evidence to verify this claim (ICC Staff Exhibit 1.0, page 23, lines 543-559). Therefore, the incentive compensation 155 156 program increases the net total cost to the ratepayers and is inappropriate to be included in rates. 157

158

159	Q.	The Company states that corporate goals of het income and earnings per share
160		are not factors in determining individual incentive compensation awards
161		(Sammon Rebuttal, page 11, lines 232-233). Is this statement consistent with
162		your review of Company supplied materials?
163	A.	Upon reviewing this testimony, I sent another data request to clarify this issue of
164		how the corporate financial goals affect the ICP (See ICC Staff Exhibit 1.0, page
165		16-18). Unfortunately, only further confusion resulted as the Company explained
166		the purpose of its corporate goals of net income and earnings per share:
167 168 169 170		Setting a corporate goal for net income is a means to measure the consolidated companies' financial performance during a period of time. There is not a MidAmerican goal for earnings per share because MidAmerican is privately held.
171 172 173 174 175		The purpose of the testimony in the sections noted is to clarify that the MidAmerican incentive plan does not include specific thresholds related to either corporate net income or earnings per share. As noted, MidAmerican does not have an earnings per share goal. (Company Response to Staff Data Request DLH-16.03, Staff emphasis)
177 178		However, contrary information was previously provided by the Company in
179		response to Staff Data Request DLH-10.03. The response lists the corporate ICF
80		goals for years 2000 and 2001:
81 82		2000: Achieve a minimum net income of \$172M and \$2.65 (diluted) per share.
83 84 85 86		2001: Achieve a minimum net income of \$131M and \$2.84 (diluted) per share before cumulative change in accounting principle.
87		As described in my direct testimony (ICC Staff Exhibit 1.0, page 18, lines 407-
88		410), earnings are a part of the ICP, however, due to the Company's conflicting
89		data request responses, I cannot determine with certainty exactly how these
90		goals affect the test year amount of ICP expense. If the total amount of dollars

paid out is based upon earnings, even if individual goals are non-earnings based, 191 then earnings still affect the ICP test year expense. The Company admits as 192 much with respect to its Long-Term Incentive Plan (Sammon Rebuttal, pages 9-193 10, lines 193-196). Therefore, the Company's rebuttal testimony does not settle 194 the circular reasoning of ICP financial goals described in my direct testimony 195 (ICC Staff Exhibit 1.0, page 18, lines 410-423). 196 197 In rebuttal testimony, the Company cites to additional Commission decisions Q. 198 regarding incentive compensation (Sammon Rebuttal, page 15, lines 314-318). 199 Has the Commission made statements regarding the issue of incentive 200 compensation since the date of your pre-filed direct testimony in this case? 201 Yes, it has in a number of electric delivery services tariff ("DST") cases: 202 Commonwealth Edison DST, Docket No. 01-0423, Interim Order at page 110, 203 April 1, 2002; 204 Illinois Power Company DST, Docket No. 01-0432, Order at page 42, March 205 28, 2002; 206 Central Illinois Light Company DST, Docket Nos. 01-0465/01-0530/01-0637 207 (Cons.), Order at page 59, March 28, 2002; and 208 MEC DST, Docket No. 01-0444, Order at page 8, March 27, 2002. 209 In each instance the Commission stated that, unless a company can 210 demonstrate ratepayer benefits of an incentive compensation plan, the cost 211 should not be borne by ratepayers. Specifically, the Commission's Conclusion 212 (pages 8-9) in the MEC DST order states: 213

214	While incentive compensation plans, in general, can have
215	the potential to provide benefits in terms of improving
216	employee performance and reducing costs, and the recovery
217	of expenses associated with incentive compensation plans
218	may be appropriate in some circumstances, we conclude
219	that MidAmerican did not present evidence establishing that
220	these plans produced a tangible benefit for the ratepayers.
221	To be sure, MidAmerican did provide testimony establishing
222	that its Plans, and incentive compensation in general,
223	promote and reward efficiency and help keep costs down.
224	However, MidAmerican did not provide evidence establishing
225	any specific dollar savings, or, any other tangible benefit for
226	the ratepayers, that was accomplished, or would be
227	accomplished, through the use of these plans.
228	

- Does this conclude your prepared rebuttal testimony? 229 Q.
- Yes, it does. 230 A.

MidAmerican Energy Company Statement of Operating Income with Adjustments

For the Test Year Ending December 31, 2000 In Thousands

Line No.	Description(a)	Company Pro Forma Proposed (Ex. RRT-2 schedule 4) (b)		Staff Staff Adjustments Pro Forma CC Staff Ex. 7.0 Present Schedule 7.2) (Cols. b+c)		Staff Gross Revenue Conversion Factor	Proposed Rates With Staff Adjustments (Cols. d+e+f)	Adjustment To Proposed Increase (h)	Staff Pro Forma Proposed (Cols. g+h)	
	Tariffe & Passage		_							
1 2	Tariffed Revenues PGA Revenues	\$ 19,008 48,535	\$ -	\$ 19,008 48,535	\$ 389	\$ (1)		\$ (196)		
-							48,535		48,535	
3	Total Operating Revenue	67,543	•	67,543	389	(1)	67,931	(196)	67,735	
4	Uncollectible Accounts	376	-	. 376	2	\$ -	378	(1)	377	
5	Cost of Gas Sold	48,535		48,535	-	-	48,535	•	48,535	
6	Other Gas Supply Expenses	252	(37)	215	•	-	215	-	215	
7	Other Storage Expenses	201	(3)	198	-	_	198	•	198	
8	Distribution Expenses	3,737	(64)	3,673	•	•	3,673	-	3,673	
9	Customer Accounts Expenses	1,739	(94)	1,645	-	-	1,645	-	1,645	
10	Cust. Serv. & Info. and Sales Exps	342	(19)	323	-	-	323	-	323	
11	Administrative and General Exps	4,210	(110)	4,100	-	-	4,100	-	4,100	
12	Depreciation and Amortization	2,867		2,867	-	-	2,867	-	2,867	
13	Taxes Other Than Income	735	(26)	709	-	_	709	-	709	
14	-									
15	Total Operating Expense								•	
16	Before Income Taxes	62,994	(353)	62,641	2	-	62,643	(1)	62,642	
17	State Income Tax	236	43	279	28	-	307	(14)	293	
18	Federal Income Tax	1,522	195	1,717	126	(1)	1,842	(63)	1,779	
19	Deferred Taxes and ITCs Ne	(309)		(309)	120	•	(309)		(309)	
	Total Operating Expenses	64,443	(115)		156	(1)	64,483	(78)	64,405	
20	i orai Ohei amid Exhense:	<u> </u>	(115)	04,520				(70)		
21	NET OPERATING INCOME	\$ 3,100	<u>\$ 115</u>	\$ 3,215	\$ 233	<u> </u>	\$ 3,448	\$ (118)	\$ 3,330	

²² Staff Rate Base (ICC Staff Exhibit 1.0, Schedule 1.3, Column (d))

37,605 8.86%

\$ 192 0.28%

²³ Staff Overall Rate of Return (ICC Staff Exhibit 4.0, Schedule 4.1)

²⁴ Revenue Change (Col. (i) Line 3 minus Col. (d), Line 3)

²⁵ Percentage Revenue Change (Col. (i), Line 24 divided by Col. (d), Line 3)

MidAmerican Energy Company Adjustments to Operating Income For the Test Year Ending December 31, 2000 In Thousands

Line No.	Description (a)	Inter Synchro (ICC Staff Schedu (b	nization Ex. 7.0 le 7.5)	Com (ICC St Sche	centive pensation aff Ex. 1.0 dule 1.12)	(Sou		(S	ource)	(Source) (Source) (g)			(Source)	Total Operating Statement Adjustments (i)			
1	Tariffed Revenues	e		¢		•		•				•					
2	PGA Revenues	Ψ	•	Ф	•		-	Þ	•	4	•	Þ	-	Þ	-	Þ	-
3	Total Operating Revenue		-						-								
4 .	Uncollectible Accounts				_				_		_		_				_
5	Cost of Gas Sold				-				-		_		-	-		-	-
6	Other Gas Supply Expenses		_		(37)		-		-		-		-			_	(37)
7	Other Storage Expenses		_		(3)		• -		-		-		-			-	(3)
8	Distribution Expenses		-		(64)		-		-		-					-	(64)
9	Customer Accounts Expenses		-		(94)				-		-		•			-	(94)
10	Cust. Serv. & Info. and Sales Exps		-		(19)				-		-		-			-	(19)
11	Administrative and General Exps		•		(110)		-		-		-		-			-	(110)
12	Depreciation and Amortization		-		-		•		•		-		-			-	-
13	Taxes Other Than Income		•		(26)		-		-		-		-			-	(26)
14					<u> </u>						<u> </u>						-
15	Total Operating Expense																
16	Before Income Taxes		-		(353)		•		•		-		-			-	(353)
17	State Income Tax		18		25		-									-	43
18	Federal Income Tax		80		115		-		-		-		-			•	195
19	Deferred Taxes and ITCs Net				<u>-</u>								-	. <u> </u>		:	-
20	Total Operating Expenses		98		(213)		-		-		<u>-</u>		-			<u> </u>	(115)
21	NET OPERATING INCOME	\$	(98)	\$	213	<u>s</u>		\$	<u>.</u>	\$	<u> </u>	\$	-	\$	<u> </u>	\$	115

MidAmerican Energy Company

Rate Base

For the Test Year Ending December 31, 2000 In Thousands

Line No.	—····•		Company Pro Forma Rate Base (Ex. RRT-2 Schedule 2)	Staff Adjustments (ICC St. Ex. 7.0 Sch 7.4)	Staff Pro Forma Rate Base (Col. b+c)		
	(a)		(b)	(c)	(d)		
1 2 3	Gross Plant in Service Accum. Deprec. and Amort.		93,495 (49,153)	\$ (18)	\$ 93,477 (49,153)		
4	Net Plant	-	44,342	(18)	44,324		
5	Additions to Rate Base						
6	Working Capital Allowance		1,614	-	1,614		
7	Budget Plan Balances		598	-	598		
8		-	-	-	-		
9		-	-	-	-		
10		-	-	-	-		
11			-	-	-		
12	•	-	-	-	•		
13		-	-	-	-		
14		-	-	•	-		
15	B 4 4 B B B 1 B	•	-	•	-		
16	Deductions From Rate Base			-			
17	Customer Advances for Construction		(299)	-	(299)		
18	Customer Deposits		(50)	-	(50)		
19	Accumulated Provision for Pensions		(33)	-	(33)		
20	Accumulated Deferred ITC		(25)	-	(25)		
21	Accumulated Deferred Income Taxes		(8,524)	-	(8,524)		
22		• -	-	· •			
23	Rate Base	9	37,623	\$ (18)	\$ 37,605		

MidAmerican Energy Company Adjustments to Rate Base For the Test Year Ending December 31, 2000 In Thousands

Line No.	Description (4)	Com (ICC S	pensation taff Ex. 1.0 dule 1.12)	(Source)	<u> </u>	 Source)		(Source)		(Source)	(Source)		(Source)		Total Rate Base Adjustments (i)	
1	Gross Plant in Service	\$	(18)	\$	_	\$	\$		s	_	\$		\$		s	(18)
2	Accum. Deprec. and Amort.		-		•	-		-			•	-	. *	-	•	(10)
4	Net Plant		(48)		<u> </u>	 	_		:							
•			(18)		-	•		-	•			-		-		(18)
5	Additions to Rate Base															_
6	Working Capital Allowance		-					-				•		_		-
- 7 9	Budget Plan Balances		-		-	-		-			-					-
9		-			-	-		•	•	-		-				-
10			-							:				-		•
11			-		-			-								:
12		-	-		-	•				-		-				
13 14		-	•		-	-			•			-		-		-
15			-		:			_		•				-		-
16	Deductions From Rate Base		-			•	,									
17	Customer Advances for Construction		•		•	-		-		-		-		-		-
18 19	Customer Deposits Accumulated Provision for Pensions		-		-	-		-		-		-		•		-
20	Deferred Federal Income Taxes		- :							-		•		•		•
21	Deferred State Income Taxes		-					_		_						
22						 			:		_					
23	Rate Base	<u> </u>	(18)	\$		\$ 	<u>\$</u>	<u> </u>	<u> </u>	-	\$	<u> </u>	<u>\$</u>		\$	(18)

MidAmerican Energy Company Interest Synchronization Adjustment For the Test Year Ending December 31, 2000 In Thousands

Line				
No.	Description	A	mount	
	(a)		(b)	
1	Rate Base	\$	37,605	(1)
2	Weighted Cost of Debt		2.85%	(2)
3	Synchronized Interest Per Staff		1,071	Line 1 * line 2.
4	Company Interest Expense		1,318	(3)
5	Increase (Decrease) in Interest Expense		(247)	
В	Increase (Decrease) in State Income Tax Expense			
7	at 7.180%	<u>\$</u>	18	
8	Increase (Decrease) in Federal Income Tax Expense			
9	at 35.000%	<u>\$</u>	80	

⁽¹⁾ Source: ICC Staff Ex. 7.0, Schedule 7.3, Column d.

⁽²⁾ Source: ICC Staff Exhibit 4.0, Schedule 4.1.

⁽³⁾ Company Workpaper RRT/B

Docket No. 01-0696 ICC Staff Exhibit 7.0 Schedule 7.6 Page 1 of 2

MidAmerican Energy Company Gross Revenue Conversion Factor For the Test Year Ending December 31, 2000 In Thousands

Line No.	Description	Rate	Per Staff With Bad Debts	Per Staff Without Bad Debts	
	(a)	(b)	(c)	(d)	
1	Revenues		1.000000		
2	Uncollectibles	0.5569%	0.005569		
3	State Taxable Income		0.994431	1,000000	
4	State Income Tax	7.1800%	0.071400	0.071800	
5	Federal Taxable Incom		0.923031	0.928200	
6	Federal Income Tax	35.0000%	<u>0.323061</u>	0.324870	
7	Operating Income		0.599970	0.603330	
8	Gross Revenue Conversion Factor Per Staf		<u>1.666750</u>	<u>1.657468</u>	

Docket No. 01-0696 ICC Staff Exhibit 7.0 Schedule 7.6 Page 2 of 2

MidAmerican Energy Company

Gross Revenue Conversion Factor For the Test Year Ending December 31, 2000 In Thousands

Line <u>No.</u>	(a)	Comp Propo Increas (b	sed se (1)	Staff <u>GRCF (2)</u> (c)	Gross Revenue Per <u>Staff (3)</u> (d)	Staff Uncollectible Conversion Factor (4) (e)	Staff State Tax Conversion Factor (5) (f)	Staff Federal Tax Conversion Factor (6) (g)	ŗ	Amount Per Staff GRCF D*E*F*G) (h)	Company Proposed Increase (7)	Adjustment (j)
1	Tariffed Revenue Conversion	\$	233	1.666750	\$ 388				\$	388	\$ 389	(\$1)
2	Uncollectible Conversion				388	0.5569%				2	2	0
3	State Tax Conversion				388		7.18%			28	28	0
4	Federal Tax Conversion				388			35.00%	6	125	126	1

(1) Source: ICC Staff Exhibit 7.0, Schedule 7.1, Line 21, Column (e)

(2) Source: ICC Staff Exhibit 7.0, Schedule 7.6, page 1, Line 8, Column (c)

(3) Source: Line 1, Column (b) x Line 1 Column (c)

(4) Source: ICC Staff Exhibit 2.0, Schedule 2.1, Line 2

(5) Source: ICC Staff Exhibit 7.0, Schedule 7.6, page 1, Line 4, Column (b)

(6) Source: ICC Staff Exhibit 7.0, Schedule 7.6, page 1, Line 6, Column (b)

(7) Source: ICC Staff Exhibit 7.0, Schedule 7.1, Column (e)